



Influenza Vaccine Program

Streamline Your Flu Season Prep

Confidence in Contracting

Our Program is Your Solution

Take advantage of great pricing on influenza vaccines, better than the private sector, and comparable to the CDC.

What Sets Us Apart

- Competitive Product Pricing
- All FDA Approved Influenza Vaccines
- Pre-booking Discounts Available
- Pricing Available Direct with Manufacturers or Distributors



Procurement Meets States' Needs

MMCAP Infuse is operated by the State of Minnesota, Office of State Procurement. Minnesota procurement guidelines fit states' requirements.

RFPs issued to ensure an open and competitive procurement process.

Influenza Vaccine Contracts

- Terms and conditions negotiated with manufacturers and distributors.
- Pricing is fixed on an annual basis
- Pricing is competitive and benchmarked annually.
- Contract amendments processed annually to refresh pricing and product offering.
- Contracts may be in place for a maximum of 5 years.



Supplier Partner Contracts

- Contracted suppliers offer competitive pricing and exceptional product knowledge.
- Distributor contracts allow members to purchase multiple brands of influenza vaccine from one source
- Pharmaceutical wholesalers have not responded to our RFP for influenza vaccine, so are not contracted suppliers of influenza vaccine.



Steps to Success

Pre-Book Early

- Many suppliers ship according to when orders are placed.
- Early pre-booking discounts are often available.
- Pre-book your anticipated dose quantity.

Optimize Order

- Consider recurring pre-book programs with contracted suppliers.
- Diversify your order with at least two different products.
- Review the suppliers' pre-booking spreadsheets on the MMCAP Infuse website to ensure your facility order appears



Maximize Value

- Purchase influenza vaccine through the MMCAP Infuse contracted suppliers.
- Audit invoices to ensure you receive MMCAP Infuse contract price.
- Take advantage of reduced pricing opportunities for early pre-booking.
- Obtain credit for unused/unopened items.
- Purchase from suppliers based on your product preference, price, presentation, etc.
- Late season orders are honored at the MMCAP Infuse contract price, pending doses remaining.

See infuse-mn.gov

- Contracted suppliers and products
- Product pricing
- Pre-booking information
- Supplier contact and ordering information

Special Considerations

Difficult Seasons

- Shortages occur and they cannot be predicted.
- Develop a strategy to vaccinate high-risk patients first.
- MMCAP Infuse member support includes:
 - Providing information on product availability, shipping dates, and which suppliers have product.
 - Working with members to determine whether they can switch presentation (i.e. vials to syringes), switch products, or purchase from a non-contract source (i.e. pharmaceutical wholesalers).



Federal Excise Tax

- Influenza vaccine is subject to Federal Excise Tax
 - \$0.75 per dose
 - Government facilities are not exempt
 - Proceeds go to the Vaccine Injury Compensation Trust Fund to compensate vaccine-related injury or death claims
 - www.hrsa.gov/vaccinecompensation/index.html
- Federal Excise Tax paid on unused influenza vaccine may be recovered for full boxes or vials. Contact supplier customer service.

Non-Contract Sources

- MMCAP Infuse pharmaceutical wholesalers are not contracted suppliers for influenza vaccine.
 - Pricing is most often higher.
 - Only use in cases of shortages or emergencies.





MMCAP Infuse Vaccine Program

Ensure the success of your flu vaccine program!

Take advantage of great pricing on influenza vaccine, and be assured of our stringent procurement process. Our supplier partners stand by to share their product knowledge, and provide assistance with ordering their quality products.





Thank You

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 infuse-mn.gov